



**ISLAND
LIFE
ASSURANCE**

TRUE TO LIFE. SINCE 1985

Date: 30/03/22

WE ARE NOW HIRING: EXPERIENCED INSURANCE ADVISORS

You are as unique as your background, experience and ready for the next level challenge. You'll be encouraged, empowered and challenged to be your best self. You'll work with dynamic colleagues who are eager to share their knowledge with you to inspire and help you reach your potential and soar to new heights. Every day, you'll have new and exciting opportunities to make life brighter for our Clients – who are at the heart of everything we do.

Looking to grow your career? At ILA, our first focus is our people. We partner with you to build a new version of YOURSELF. We are looking for motivated and experienced Insurance Advisors to help us expand our business by actively seeking and acquiring new clients.

WHAT WILL YOU DO?

- Design and implement effective marketing strategies to promote new insurance contract.
- Meet monthly set targets.
- Adopt innovative sales methods to optimize the quality of service and customer satisfaction.
- Identify client's needs and demands and propose the best suitable plan.
- Contact potential clients and create rapport by networking, cold calling, using referrals etc.
- Collect information from clients on their risk profiles in order to offer them the proper solution.
- Fulfill all company-established policy obligations.

WHAT DO YOU NEED TO SUCCEED?

- At least 3 years of proven experience as an Insurance Advisor.
- Influencing and negotiation skills.
- Knowledge of sales practices.
- Service-oriented attitude with interpersonal skills to work collaboratively with internal and external clients.
- Proven ability to meet tight deadline, target, work under pressure.
- Detailed oriented and accuracy
- Minimum School Certificate or already licensed by the FSC to sell life products.

Island Life Assurance Co. Ltd

Corner Leoville L'homme & Sir William Newton Streets, Port Louis, Mauritius
T. 217 6900 | F. 217 6901 | customer.service@ila.mu | www.ila.mu



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WHAT'S IN IT FOR YOU?

- Minimum monthly allowance.
- Monthly incentives to keep you motivated.
- Opportunity to lead a team.

If you believe you are THE person,
Send your CV to **sales.recruitment@ila.mu**
or to **Island Life Assurance Co. Ltd**

Address: **Corner Leoville L'homme & Sir William Newton Streets, Port Louis, Mauritius.**

We thank all applicants for showing an interest in this position. Only those selected for an interview will be contacted.

Job Category:

Freelance : Salesperson – Individual & Group Life

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